



# **LOCAL CORPORATE TRAVEL WITH FLIGHT TRAVEL CO., LTD**

# Flight Travel - Overview



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- ❖ Established in 2004, Flight Travel is a dedicated Aviation Services Consultant and flight booking specialist for domestic and international flights.
- ❖ An Associated Partner of Hogg Robinson Group in 2007.
- ❖ A Dedicated Corporate Travel Management Company & Leisure travel provider.
- ❖ IATA accredited Travel Agency in May 2010

# Our Key Clients



## Range of Services



- ✓ **Corporate Travel Management**
- ✓ **International and domestic flight booking**
- ✓ **Global Hotel Bookings**
- ✓ **Car Rental**
- ✓ **Travel insurances**
- ✓ **Visa applications**
- ✓ **Inbound & Outbound Travel**
- ✓ **M.I.C.E, Team-building**
- ✓ **Travel Advisory and Warning**
- ✓ **Management Reporting Tool**

# What makes us different?



- **Central location**
- **Professional Staff**
- **Industry focus**
- **BSP Ticketing System**
- **Global network**

# Corporate Travel Management



- Providing aviation and travel services.
- Cost saving and time management.
- Providing security Management services
- Providing travel management solutions for company.



# Core Travel Services



- ❖ **Hotline Service for emergency cases after working hours.**
- ❖ **Booking deadline reminder.**
- ❖ **Creating traveler profiles for company employees.**
- ❖ **Monthly and annual reports.**
- ❖ **Provide Security Management services**
- ❖ **Giving solutions and managing three-party Corporate contract with Airlines for special corporate rates and additional benefits.**

# Cost Saving Management



## FAQ in Travel Management:

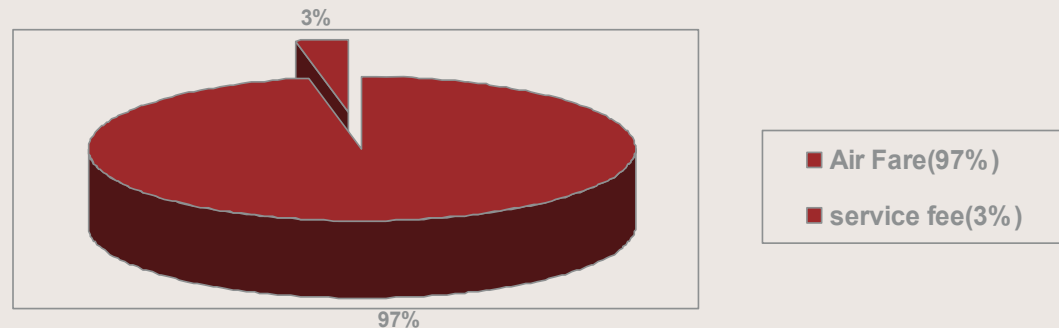
- How to manage cost saving ?
- Air fare cost and service fee, which one should be managed?
- What is the best policy for corporate saving?
- How to apply efficiently ?

**PROFESSIONAL TMC**  
(Travel Management Company)  
With best management tools

**Air fare:** changes on every booking.

**Cost saving** for airfares depends on TMC.

**Service fee:** fixed & clear.



# Saving Scheme



- Final quotations will be released with at least 2 or 3 available options, including the lowest fare and low cost carrier on request.
- A waitlist option for the lower to the lowest fare will be offered at the same time.
- Guarantee to return all commissions to clients.
- Third Party contract with Airlines for corporate fare.
- “FTC Low Fare Guarantee Programme” is applicable. When clients find a cheaper equivalent fare somewhere else, the company will try to beat the fare or refund the difference.



Thank you